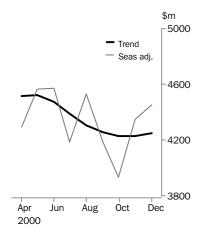


LENDING FINANCE

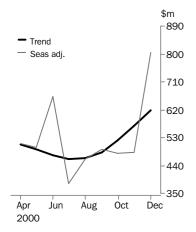
AUSTRALIA

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Personal finance



Lease finance



■ For further information about these and related statistics, contact Stuart Veitch on Sydney 02 9268 4317, or the National Information Service on 1300 135 070.

DECEMBER KEY FIGURES

TREND ESTIMATES	Nov 2000 \$m	Dec 2000 \$m	% change Nov 2000 to Dec 2000	
Housing finance for owner occupation	5 539	5 624	1.5	
Personal finance	4 225	4 247	0.5	
Commercial finance	14 736	14 692	-0.3	
Lease finance	569	618	8.7	

% change Nov 2000 Dec 2000 Nov 2000 to SEASONALLY ADJUSTED \$m \$m Dec 2000 5 428 6 0 3 7 Housing finance for owner occupation 11.2 Personal finance 4 344 4 451 2.5 Commercial finance 17 515 49.6 11 707 Lease finance 484 805 66.2

DECEMBER KEY POINTS

HOUSING FINANCE FOR OWNER OCCUPATION

• The seasonally adjusted value of housing finance commitments rose 11.2% in December 2000 after a 4.7% increase in November. The trend series increased by 1.5% in December.

PERSONAL FINANCE

- In seasonally adjusted terms, personal finance commitments to individuals rose 2.5% in December 2000 following a 10.5% increase in the previous month. The increase was mainly due to increases in fixed lending commitments (up 5.4%).
- The trend series for personal finance (up 0.5% in December) is showing signs of improving after falling from mid-year.

COMMERCIAL FINANCE

- The commercial finance commitments trend fell slightly by 0.3% in December 2000, with the revolving credit trend up 1.0% in contrast to the 1.6% fall in fixed lending.
- The volatile seasonally adjusted series rose sharply (up 49.6%) in December 2000, primarily due to a number of high value revolving credit commitments to borrowers in the communications, energy, and finance and insurance industries.

LEASE FINANCE

• In December 2000, lease finance commitments (seasonally adjusted) rose by 66.2%, primarily due to a number of high value deals in the finance of motor vehicles (see table 10) and electronic data processing equipment.

N O T E S

FORTHCOMING ISSUES	ISSUE	RELEASE DATE
	January 2001	14 March 2001
	February 2001	11 April 2001
	March 2001	16 May 2001
	April 2001	12 June 2001
	May 2001	13 July 2001
	June 2001	10 August 2001
	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •

 ${\tt CHANGES\ IN\ THIS\ ISSUE} \qquad \text{There are no changes in this issue}.$

Dennis Trewin Australian Statistician

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HOUSING FINANCE FOR OWNER OCCUPATION

The seasonally adjusted value of housing finance commitments rose 11.2% (to \$6 037 million) in December 2000 - the largest monthly percentage increase since early 1992. The trend series rose by 1.5% in December. The value of housing finance committed in total for the year 2000 was down 3.3% in original terms compared with 1999.

For further information, refer to *Housing Finance For Owner Occupation, Australia* (Cat. no. 5609.0).

PERSONAL FINANCE

In seasonally adjusted terms, total personal finance commitments rose 2.5% (up \$107 million) in December 2000 following a 10.5% increase in November. Revolving credit commitments rose 0.3% in December 2000 following a 19.1% increase in the previous month. Fixed loan commitments rose 5.4%.

The trend series for personal finance rose slightly in December 2000 (up 0.5%).

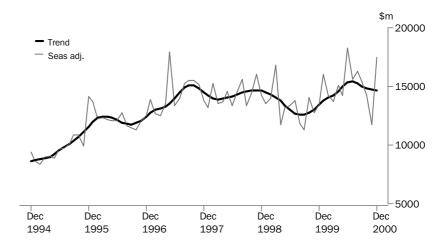
The total value of personal finance committed during the year 2000 was 7.0% higher in original terms than in the previous year.

COMMERCIAL FINANCE

The trend for total commercial finance commitments declined 0.3% in December 2000, with a rise in revolving credit of 1.0% contrasting with a fall in fixed lending commitments of 1.6%.

The seasonally adjusted commercial finance series rose sharply by 49.6% in December 2000 after a 17.5% fall in November. The increase was mostly due to the large jump in revolving credit (up 123% after a quiet November), driven by a number of high value new and increased revolving credit limits to borrowers in the communications, energy, and finance and insurance industries.

The total value of commercial finance committed during the year 2000 rose 14.0% in original terms compared with 1999.



LEASE FINANCE

In December 2000, the seasonally adjusted series for total lease finance rose by 66.2%. The increase in the original series (up 71%) was primarily driven by a \$111 million increase in finance for motor vehicles (other than cars and trucks) and a \$149 million increase in commitments for electronic data processing equipment. A number of high value deals in December 2000 contributed to these large increases. However, the total value of lease finance committed during the year 2000 was \$6 544 million (in original terms), down 29.3% compared with 1999.

The trend series rose by 8.7% (\$49 million) in December 2000, largely under the influence of the seasonally adjusted increase.



	SECURED H	OUSING(a)	PERSON	AL		COMMER	CIAL		LEAS
	Construction and purchase of dwellings	Alterations and additions	Fixed Ioan facilities	Revolving credit facilities(b)	Total	Fixed loan facilities	Revolving credit facilities(b)	Total	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • •	Out wine		• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • •
1999				Origina	31				
December	6 591	264	1 819	2 477	4 295	8 046	6 975	15 022	74
2000									
January	5 174	213	1 640	1 729	3 369	7 482	4 581	12 063	49
February	6 663	284	1 995	2 100	4 096	7 965	4 987	12 951	47
March	6 946	306	2 129	3 043	5 171	7 520	6 628	14 148	54
April	5 250	223	1 602	2 321	3 924	6 483	7 610	14 093	43
May	6 644	311	2 076	2 950	5 026	7 836	7 226	15 062	54
June	5 600	264	2 075	2 870	4 945	13 270	8 736	22 006	99
July	5 267	226	1 617	2 414	4 031	8 136	8 040	16 176	40
August	6 033	243	2 046	2 787	4 833	7 951	9 018	16 969	4
September	5 204	223	1 756	2 261	4 017	7 546	7 354	14 900	40
October	5 192	239	1 767	2 241	4 008	7 297	6 056	13 352	43
November	5 915	260	1 891	2 853	4 745	7 529	5 092	12 621	4
December	5 515	250	1 773	2 444	4 745	7 734		18 105	
December	5 515	250	1113	2 444	4 211	1 134	10 372	18 105	81
	• • • • • • • • • •	• • • • • • • • • • • •		Seasonally A	djusted	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • •
.999				,	.,				
December	6 607		1 836	2 351	4 187	7 250	6 158	13 408	60
2000	0.540		4 000	0.004	4.400	40.005	0.040	40.004	-
January	6 542	• •	1 832	2 301	4 133	10 005	6 016	16 021	7:
February	6 560	• •	1 897	2 412	4 309	8 635	5 606	14 241	5
March	6 109		1 883	2 926	4 809	7 349	6 397	13 746	5
April	5 832		1 806	2 483	4 289	7 652	7 398	15 050	5
May	5 882	• •	1 909	2 657	4 566	7 209	6 999	14 208	4
June	5 446		1 907	2 663	4 570	10 452	7 823	18 275	6
July	5 483		1 695	2 494	4 189	7 741	7 859	15 600	3
August	5 682		2 027	2 501	4 528	7 820	8 483	16 303	4
September	5 448		1 846	2 341	4 187	7 728	7 730	15 458	4
October	5 183		1 820	2 111	3 931	7 656	6 537	14 193	4
November	5 428		1 831	2 513	4 344	7 146	4 561	11 707	4
December	6 037		1 930	2 521	4 451	7 332	10 183	17 515	8
	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • •
				Trend					
L999									
1999 December	6 657		1 856	2 370	4 226	7 829	5 594	13 423	64
December	6 657		1 856	2 370	4 226	7 829	5 594	13 423	64
December 2000									
December 2000 January	6 568		1 858	2 434	4 292	7 885	5 886	13 771	5
December 0000 January February	6 568 6 389		1 858 1 860	2 434 2 513	4 292 4 373	7 885 7 828	5 886 6 206	13 771 14 034	5 5
December 000 January February March	6 568 6 389 6 167	· · · · · · · · · · · · · · · · · · ·	1 858 1 860 1 866	2 434 2 513 2 588	4 292 4 373 4 454	7 885 7 828 7 734	5 886 6 206 6 529	13 771 14 034 14 263	5 5 5
December 000 January February March April	6 568 6 389 6 167 5 957		1 858 1 860 1 866 1 876	2 434 2 513 2 588 2 639	4 292 4 373 4 454 4 515	7 885 7 828 7 734 7 652	5 886 6 206 6 529 6 936	13 771 14 034 14 263 14 588	5 5 5 5
December 000 January February March April May	6 568 6 389 6 167 5 957 5 775	· · · · · · · · · · · · · · · · · · ·	1 858 1 860 1 866 1 876 1 883	2 434 2 513 2 588 2 639 2 642	4 292 4 373 4 454 4 515 4 525	7 885 7 828 7 734 7 652 7 614	5 886 6 206 6 529 6 936 7 421	13 771 14 034 14 263 14 588 15 035	5 5 5 4
December 000 January February March April May June	6 568 6 389 6 167 5 957 5 775 5 615	· · · · · · · · · · · · · · · · · · ·	1 858 1 860 1 866 1 876 1 883 1 882	2 434 2 513 2 588 2 639 2 642 2 594	4 292 4 373 4 454 4 515 4 525 4 476	7 885 7 828 7 734 7 652 7 614 7 604	5 886 6 206 6 529 6 936 7 421 7 717	13 771 14 034 14 263 14 588 15 035 15 321	5 5 5 5 4 4
December Doo January February March April May June July	6 568 6 389 6 167 5 957 5 775 5 615 5 515	 	1 858 1 860 1 866 1 876 1 883 1 882 1 874	2 434 2 513 2 588 2 639 2 642 2 594 2 514	4 292 4 373 4 454 4 515 4 525 4 476 4 388	7 885 7 828 7 734 7 652 7 614 7 604 7 636	5 886 6 206 6 529 6 936 7 421 7 717 7 752	13 771 14 034 14 263 14 588 15 035 15 321 15 388	5 5 5 5 4 4 4
December December December December December January February March April May June July August	6 568 6 389 6 167 5 957 5 775 5 615	 	1 858 1 860 1 866 1 876 1 883 1 882 1 874 1 865	2 434 2 513 2 588 2 639 2 642 2 594 2 514 2 440	4 292 4 373 4 454 4 515 4 525 4 476	7 885 7 828 7 734 7 652 7 614 7 604	5 886 6 206 6 529 6 936 7 421 7 717	13 771 14 034 14 263 14 588 15 035 15 321 15 388 15 256	5 5 5 5 4 4 4
December 2000 January February March April May June July	6 568 6 389 6 167 5 957 5 775 5 615 5 515	 	1 858 1 860 1 866 1 876 1 883 1 882 1 874	2 434 2 513 2 588 2 639 2 642 2 594 2 514	4 292 4 373 4 454 4 515 4 525 4 476 4 388	7 885 7 828 7 734 7 652 7 614 7 604 7 636	5 886 6 206 6 529 6 936 7 421 7 717 7 752	13 771 14 034 14 263 14 588 15 035 15 321 15 388	5 5 5 4 4 4
December 2000 January February March April May June July August	6 568 6 389 6 167 5 957 5 775 5 615 5 515 5 468	·· ·· ·· ·· ·· ·· ·· ·· ·· ··	1 858 1 860 1 866 1 876 1 883 1 882 1 874 1 865	2 434 2 513 2 588 2 639 2 642 2 594 2 514 2 440	4 292 4 373 4 454 4 515 4 525 4 476 4 388 4 305	7 885 7 828 7 734 7 652 7 614 7 604 7 636 7 672	5 886 6 206 6 529 6 936 7 421 7 717 7 752 7 584	13 771 14 034 14 263 14 588 15 035 15 321 15 388 15 256	5 5 5 4 4 4 4
December 2000 January February March April May June July August September	6 568 6 389 6 167 5 957 5 775 5 615 5 515 5 468 5 461		1 858 1 860 1 866 1 876 1 883 1 882 1 874 1 865 1 858	2 434 2 513 2 588 2 639 2 642 2 594 2 514 2 440 2 395	4 292 4 373 4 454 4 515 4 525 4 476 4 388 4 305 4 253	7 885 7 828 7 734 7 652 7 614 7 604 7 636 7 672 7 638	5 886 6 206 6 529 6 936 7 421 7 717 7 752 7 584 7 384	13 771 14 034 14 263 14 588 15 035 15 321 15 388 15 256 15 022	

••••••

⁽a) For owner occupation.

⁽b) New increased credit limits during the period; includes credit cards.



PERSONAL FINANCE..... HOUSING FINANCE(a).....

	All banks	Permanent building societies	Wholesale lenders n.e.c.	Other lenders	Total	All banks	Credit co-operatives	Finance companies	Other lenders	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • •
October	5 581	214	554	242	6 591	3 132	255	537	154	4 079
November	5 982	231	695	279	7 186	3 435	272	589	190	4 486
December	5 584	189	554	264	6 591	3 253	271	585	187	4 295
2000										
January	4 372	133	441	228	5 174	2 544	221	487	116	3 369
February	5 655	208	526	275	6 663	3 087	263	582	163	4 096
March	5 825	225	587	309	6 946	4 100	302	633	137	5 171
April	4 365	156	492	237	5 250	3 110	227	473	113	3 924
May	5 618	174	573	279	6 644	3 964	292	633	138	5 026
June	4 629	162	551	258	5 600	3 783	277	683	201	4 945
July	4 151	176	764	175	5 267	3 135	231	495	170	4 031
August	4 749	199	881	204	6 033	3 683	249	691	210	4 833
September	4 078	187	763	176	5 204	3 087	241	523	167	4 017
October	4 094	178	730	189	5 192	3 033	242	563	170	4 008
November	4 684	222	812	197	5 915	3 684	278	593	190	4 745
December	4 364	178	771	203	5 515	3 233	257	558	169	4 217



COMMERCIAL AND LEASE FINANCE COMMITMENTS, By Type of Lender: Original

COMMERCIAL FINANCE	LEASE FINANCE
COMMERCIAL I INANCL	LLAGE I IIVAINGE

	All banks	Money market corporations	Finance companies	Other lenders	Total	All banks	General financiers	Finance companies	Other lessors(a)	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •	• • • • • •
October	11 245	1 205	352	599	13 402	229	117	219	54	619
November	11 417	358	360	681	12 817	255	114	223	58	650
December	13 101	914	404	603	15 022	309	181	202	53	746
2000										
January	10 614	640	260	549	12 063	177	132	145	38	491
February	11 198	742	347	665	12 951	227	76	125	41	470
March	11 684	1 356	399	710	14 148	238	94	146	70	548
April	10 237	2 948	305	603	14 093	168	100	115	47	431
May	13 616	451	424	570	15 062	198	94	197	56	545
June	18 531	1 582	713	1 180	22 006	477	188	249	85	999
July	14 214	691	321	950	16 176	123	103	112	65	403
August	14 152	1 468	504	845	16 969	168	90	137	75	470
September	11 912	1 613	552	823	14 900	156	119	121	66	461
October	10 667	1 451	504	731	13 352	137	106	125	65	433
November	10 780	554	460	828	12 621	160	121	132	64	477
December	14 376	1 684	649	1 396	18 105	376	245	127	67	815

⁽a) Includes money market corporations.

(a) Excludes alterations and additions.



PERSONAL FINANCE COMMITMENTS, Fixed Loan Facilities: Original

	New motor cars and station wagons	Used motor cars and station wagons	Total motor vehicles(a)	Individual residential blocks of land	Unsecured owner occupied housing finance(b)	Debt consolidation	Refinancing	Other(c)	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • •
October	288	476	832	104	45	138	217	447	1 784
November	316	489	879	116	43	145	237	465	1 886
December	340	482	890	106	40	131	215	437	1 819
2000									
January	275	456	784	79	33	124	198	422	1 640
February	331	513	913	111	42	152	255	523	1 995
March	328	541	951	126	50	171	275	556	2 129
April	253	408	722	96	38	131	217	398	1 602
May	320	507	903	120	42	149	286	575	2 076
June	344	527	955	110	41	147	272	550	2 075
July	300	412	770	82	34	111	217	404	1 617
August	454	507	1 028	119	31	124	265	479	2 046
September	329	425	814	105	32	123	228	455	1 756
October	328	451	843	96	35	123	244	427	1 767
November	350	476	889	112	39	140	258	454	1 891
December	342	427	833	101	37	125	237	441	1 773

⁽a) Includes motor cycles and other motor vehicles.



PERSONAL FINANCE COMMITMENTS, Revolving Credit Facilities: Original

NEW AND INCREASED CREDIT LIMITS

CREDIT LIMITS AT END OF MONTH.....

				Cancellations	Total	
	Secured	Unsecured	Total	and reductions	available	Used
Month	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • •
October	1 189	1 106	2 295	805	88 041	38 072
November	1 326	1 275	2 601	599	90 246	38 648
December	1 226	1 251	2 477	690	92 124	40 040
2000						
January	945	783	1 729	919	92 932	40 382
February	1 062	1 038	2 100	576	94 448	41 302
March	1 652	1 391	3 043	838	96 560	42 351
April	959	1 362	2 321	805	97 640	43 030
May	1 322	1 628	2 950	1 021	99 559	44 347
June	1 649	1 221	2 870	983	102 805	46 665
July	1 015	1 399	2 414	1 047	103 417	46 882
August	1 072	1 715	2 787	925	98 813	47 661
September	977	1 285	2 261	808	100 413	48 204
October	972	1 269	2 241	986	101 678	48 679
November	1 007	1 846	2 853	775	103 764	49 975
December	971	1 474	2 444	783	105 422	50 660

⁽b) Includes alterations and additions.

⁽c) Includes boats, caravans and trailers, household goods, travel and holiday and other purposes.





	Construction finance	Purchase of real property	Wholesale finance	Purchase of plant and equipment	Factoring	Refinancing	Other	Total	Commitments not drawn at end of month
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •
October	745	2 929	158	635	89	697	2 815	8 070	11 238
November	783	3 279	268	647	90	601	1 666	7 335	11 696
December	702	3 305	210	758	154	596	2 320	8 046	11 250
2000									
January	711	2 361	190	588	75	1 099	2 458	7 482	11 582
February	482	3 281	301	710	111	1 214	1 865	7 965	12 285
March	747	3 456	370	765	149	692	1 341	7 520	12 180
April	668	2 667	363	642	114	486	1 543	6 483	12 660
May	662	3 282	275	782	157	415	2 262	7 836	11 511
June	1 429	3 724	390	1 231	122	1 647	4 727	13 270	12 515
July	581	2 364	438	571	127	564	3 491	8 136	13 180
August	675	2 621	349	846	134	1 019	2 307	7 951	11 863
September	868	2 231	347	736	195	824	2 345	7 546	12 443
October	501	2 392	344	674	169	867	2 349	7 297	12 047
November	700	2 725	469	798	173	622	2 042	7 529	11 110
December	698	2 611	352	742	125	570	2 635	7 734	11 598

REVOLVING COMMERCIAL FINANCE AND LEASE FINANCE COMMITMENTS: Original

	REVOLVING (CREDIT FACILITIES			LEASE FINANCE FACILITIE			
	New and increased credit limits	Cancellations and reductions	Total credit limits at end of month	Credit limits used at end of month	Total commitments	Commitments not drawn at end of month		
Month	\$m	\$m	\$m	\$m	\$m	\$m		
1999	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • • • • • • • •	• • • • • • • • • • • • • •	• • • • • • • • • • •		
October	5 332	4 237	206 192	117 565	619	285		
November	5 482	3 697	209 219	119 450	650	358		
December	6 975	6 484	209 321	120 169	746	338		
2000								
January	4 581	4 329	208 708	118 354	491	359		
February	4 987	4 910	208 510	118 680	470	387		
March	6 628	4 407	211 281	118 569	548	379		
April	7 610	3 777	215 058	119 709	431	366		
May	7 226	7 980	215 323	121 972	545	414		
June	8 736	5 898	220 117	125 760	999	421		
July	8 040	6 219	223 848	126 827	403	309		
August	9 018	8 143	203 472	114 320	470	391		
September	7 354	6 568	204 689	115 344	461	428		
October	6 056	5 968	205 098	115 101	433	397		
November	5 092	5 217	205 328	115 525	477	397		
December	10 372	7 507	210 788	117 758	815	402		



SECURED, FOR OWNER OCCUPATION...... PERSONAL FI

UNSECURED, PERSONAL FINANCE

COMMERCIAL FINANCE.....

	Construction of dwellings	Purchase of newly erected dwellings	Purchase of established dwellings under new finance	Refinancing for established dwellings	Alterations and additions	Purchase and construction of dwellings	Alterations and additions	Construction of dwellings for rent or resale	Purchase of dwellings for rent or resale by individuals	-	s Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • •	• • • • • •	• • • • • • •	• • • • • •	• • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • •	• • • • • •	• • • •
October	1 002	268	4 336	985	375	15	30	379	2 108	268	9 766
November	1 070	257	4 747	1 111	292	15	29	388	2 346	349	10 605
December	951	225	4 415	1 000	264	14	26	270	2 189	315	9 669
2000											
January	754	186	3 435	799	213	13	21	363	1 668	229	7 680
February	1 005	270	4 327	1 062	284	14	27	302	2 306	310	9 908
March	936	257	4 583	1 170	306	18	32	377	2 417	261	10 358
April	665	185	3 516	883	223	15	23	333	1 823	236	7 902
May	795	233	4 343	1 273	311	16	27	402	2 432	307	10 138
June	608	248	3 562	1 182	264	16	25	565	2 208	392	9 070
July	537	188	3 502	1 040	226	13	21	202	1 642	185	7 557
August	604	216	4 076	1 138	243	12	19	250	1 928	185	8 670
September		199	3 456	1 013	223	12	19	318	1 624	148	7 548
October	521	182	3 426	1 063	239	10	25	230	1 581	206	7 484
November	540	207	4 003	1 165	260	12	27	400	1 845	234	8 693
December	493	215	3 758	1 049	250	12	25	269	1 831	253	8 155

⁽a) Includes commitments to refinance loans where the principal purpose is for alterations and/or additions to dwellings.



PERSONAL FINANCE.....

(a) Excludes revolving credit facilities.

	New motor cars and station wagons	Used motor cars and station wagons	Motor cycles	Other motor vehicles	Total	Commercial finance	Lease finance	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • • • •	• • • • • • • • • • •	• • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • •	• • • • •
October	288	476	17	51	832	336	284	1 452
November	316	489	17	57	879	344	301	1 524
December	340	482	16	52	890	417	299	1 606
2000								
January	275	456	14	39	784	298	194	1 276
February	331	513	18	51	913	398	197	1 508
March	328	541	18	64	951	421	215	1 587
April	253	408	14	46	722	370	167	1 259
May	320	507	17	59	903	439	265	1 607
June	344	527	14	70	955	660	333	1 948
July	300	412	13	45	770	389	169	1 328
August	454	507	17	51	1 028	477	197	1 702
September	329	425	16	44	814	418	171	1 404
October	328	451	17	48	843	367	173	1 383
November	350	476	17	47	889	425	185	1 498
December	342	427	15	49	833	446	318	1 597



LEASE FINANCE COMMITMENTS FOR MOTOR VEHICLES: Original

	MOTOR CARS & STATION WAGONS		LIGHT TRUCKS		HEAVY	HEAVY TRUCKS		
	New	Used	New	Used	New	Used	Other motor vehicles	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •
October	172	44	25	5	20	8	10	284
November	156	43	30	4	25	16	28	301
December	183	45	28	5	19	8	11	299
2000								
January	122	32	12	3	14	5	7	194
February	117	32	17	6	11	7	8	197
March	127	33	14	4	23	5	8	215
April	99	26	12	3	12	7	8	167
May	162	42	19	4	13	15	11	265
June	189	60	27	9	16	14	18	333
July	104	30	10	3	9	8	5	169
August	123	32	13	3	15	5	5	197
September	103	29	11	3	15	5	6	171
October	105	30	9	2	17	6	4	173
November	108	36	11	3	11	9	6	185
December	116	35	13	3	21	12	117	318



COMMERCIAL FINANCE.....

	Transport	Other plant		Lease	
	equipment(b)	and equipment	Total	finance	Total
Month	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • •
October	60	239	299	335	634
November	39	265	303	348	652
December	62	280	342	447	788
2000					
January	42	249	290	297	587
February	47	266	312	273	585
March	63	281	344	333	677
April	46	227	272	264	536
May	44	300	343	279	623
June	75	495	570	666	1 237
July	35	147	182	234	416
August	41	328	369	274	643
September	38	279	317	290	608
October	43	264	307	260	567
November	57	316	373	293	666
December	47	249	296	497	793



LEASE FINANCE COMMITMENTS FOR PLANT AND EQUIPMENT: Original

	Transport equipment(a)	Construction and earthmoving equipment	Agricultural machinery and equipment	Manufact- uring equipment	Electronic data processing equipment	Office machines	Shop and office furniture, fittings and equipment	Other goods	Total
Month	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
1999	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • •	• • • • •
October	11	17	38	52	89	47	27	53	335
November	16	14	24	44	114	55	29	52	348
December	23	11	17	88	169	48	39	52	447
2000									
January	7	13	14	41	135	39	16	32	297
February	11	21	22	35	87	40	13	43	273
March	6	48	20	37	90	55	46	30	333
April	11	30	19	23	83	44	26	27	264
May	6	24	22	30	95	44	31	28	279
June	18	57	44	68	172	65	154	88	666
July	7	15	10	23	84	45	22	28	234
August	5	16	13	24	106	44	26	39	274
September	5	18	14	35	100	53	23	44	290
October	2	12	19	22	97	46	30	33	260
November	7	26	17	18	100	57	25	42	293
December	10	14	14	24	249	55	71	61	497

⁽a) Excludes motor vehicles, see tables 9 and 10.

⁽a) Excludes revolving credit facilities. (b) Excludes motor vehicles, see table 9.

EXPLANATORY NOTES

INTRODUCTION

- **1** This publication presents statistics of finance commitments made by significant lenders for the purposes of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance.
- **2** *Secured housing finance for owner occupation* is secured finance to individuals for the purchase or construction of dwellings for owner occupation, and for alterations and additions to existing owner occupied dwellings. Refinancing involving a change of lender is also included.
- **3** *Personal finance*, other than secured housing finance for owner occupation, is finance provided to individuals for their personal, non-business, use. Both fixed loans and revolving credit finance are included.
- **4** *Commercial finance* is finance provided to individuals and corporations for business or investment purposes, including for the construction or purchase of dwellings for rental or resale. Fixed loans, revolving credit and commercial hire purchase are included.
- **5** *Lease finance* includes finance and leverage leases. Operating lease finance statistics, although excluded from these lending finance statistics, are available from the ABS for a charge.
- **6** Finance commitments made by the following types of lenders are included:
- Banks:
- Permanent building societies;
- Credit unions/co-operative credit societies;
- Life or general insurance companies;
- General government enterprises;
- Superannuation funds;
- Securitisers of mortgage assets (wholesale lenders) which provide funds to borrowers through a retail intermediary (e.g. mortgage originators); and
- Other corporations registered under the *Financial Corporations Act 1974*.

7 The statistics cover all bank commitments, and all commitments for secured housing finance for owner occupation made by permanent building societies. Of the remaining commitments, the largest lenders for each of secured housing finance for owner occupation, other personal finance, commercial finance and lease finance are covered, so that when calculated separately for each of the four broad categories of purpose finance, at least 95% of Australia-wide finance commitments and at least 90% of each State's finance commitments are covered. While many lenders other than banks are not covered, at least 70% coverage is maintained for all published lender types (including the Other Lenders series and Other Lessors series).

8 An annual collection is conducted to maintain and update the survey coverage. New lenders are included as their lending for any of the four categories of finance becomes sufficiently large.

SCOPE

COVERAGE

EXPLANATORY NOTES

COVERAGE continued

- **9** From July 2000, the statistics for:
- secured housing finance for owner occupation cover all commitments by banks and permanent building societies, and commitments by all other lenders which provided more than \$187 million for housing finance in 1999;
- personal finance cover all commitments by banks, and commitments by all other lenders which provided more than \$92 million for personal finance in 1999:
- commercial finance cover all commitments by banks, and commitments by all other lenders which provided more than \$402 million for commercial finance in 1999:
- lease finance cover all commitments by banks, and commitments by all other lenders which provided funds of more than \$47 million for lease finance in 1999.

Additional smaller lenders are also covered where it is necessary to maintain collection coverage (as specified in paragraph 7).

REVISIONS

- **10** Revisions to previously published statistics are included as they occur.
- **11** Changes in the classification of lenders (e.g. the conversion of a permanent building society to a bank) are reflected in the Type of Lender series from the month of such changes. Data for earlier periods for such lenders are not reclassified. Details of the establishment of new banks are published in the Reserve Bank of Australia's monthly Bulletin in the section on Technical Notes to Tables.

SEASONAL ADJUSTMENT

12 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation and 'trading day effects'. A 'trading day effect' reflects the varying amounts of activity on different days of the week and the different numbers of days of the week in any month (i.e. the number of Sundays, Mondays, etc.). This effect may be partly caused by the reporting practices of the lenders. Adjustment is also made for Easter which may affect the March and April estimates differently. Seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. a change in interest rates) from the series.

TREND ESTIMATES

- **13** Smoothing seasonally adjusted series reduces the impact of the irregular component of the seasonally adjusted series and creates trend estimates. These trend estimates are derived by applying a 13 term Henderson-weighted moving average to all but the last six months of the respective seasonally adjusted series. Trend series are created for the last six months by applying surrogates of the Henderson moving average to the seasonally adjusted series. For further information, refer to *Information Paper: A Guide to Interpreting Time Series—Monitoring Trends: An Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on Canberra 02 6252 6345.
- **14** While the smoothing technique described in paragraph 13 enables trend estimates to be produced for the latest few months, it does result in revisions to the trend estimates as new data become available. Generally, revisions become smaller over time and, after three months, usually have a negligible impact on the series. Changes in the original data and re-estimation of seasonal factors may also lead to revisions to the trend.

EFFECTS OF ROUNDING

15 Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

EXPLANATORY NOTES

UNPUBLISHED DATA

- **16** Estimates for months prior to those shown in this publication and more detailed series are available. There will be a charge for the provision of unpublished data.
- **17** Detailed data are also available from Ausstats, a subscriber service of on-line time series in spreadsheet format. To subscribe, or for more information, contact the National Information Service on 1300 135 070.

RELATED PUBLICATIONS

- **18** Users may also wish to refer to the following ABS releases:
- Finance, Australia (Cat. no. 5611.0)
- Housing Finance for Owner Occupation, Australia (Cat. no. 5609.0)
- Assets and Liabilities of Australian Securitisers (Cat. no. 5232.0.0.40.001)
- Annual Statistics for Financial Institutions (Cat. no. 5661.0.40.001)
- Building Approvals, Australia (Cat. no. 8731.0)
- Building Activity, Australia: Dwelling Unit Commencements (Cat. no. 8750.0)
- Private New Capital Expenditure and Expected Expenditure, Australia (Cat. no. 5625.0)
- New Motor Vehicle Registrations, Australia: Preliminary (Cat. no. 9301.0)
- **19** In addition, the Reserve Bank of Australia produces the monthly *Reserve Bank of Australia Bulletin* and the Australian Prudential Regulation Authority (APRA) publishes a range of finance statistics on its web site at www.apra.gov.au

SYMBOLS AND OTHER USAGES

- m million
- n.a. not available
- n.e.c. not elsewhere classified
- n.p. not available for publication but included in totals where applicable
- n.y.a. not yet avalable
- .. not applicable

GLOSSARY

Agricultural machinery and equipment

Includes tractors, tillage implements, seeding, planting and fertilising equipment, agricultural mowers, harvesters, etc.

Alterations and additions

Comprises all structural and non-structural changes which are integral to the functional and structural design of a dwelling. Examples are garages, carports, pergolas, reroofing, recladding, etc. Alterations and additions do not include swimming pools, ongoing repairs, or maintenance and home improvements which do not involve building work.

Commitment

A firm offer of finance. It either has been, or is normally expected to be, accepted. Commitments accepted and cancelled in the same month are included. Commitments to non-residents are excluded.

Construction and earth moving equipment

Includes concrete mixers and pumpers, dozers, graders, mobile cranes, crawler tractors, dumpers, road rollers, earth packers, scarifiers, rippers, etc.

Construction of dwellings

Comprises commitments made to individuals to finance, by way of progress payments, the construction of owner occupied dwellings.

Debt consolidation

For personal finance, comprises commitments whose principle purpose is to consolidate and pay out amounts owing by the borrower to third parties.

Dwelling

A single self-contained place of residence such as a detached or semi-detached house, a terrace house, a flat, home unit, town house, etc. which includes bathing and cooking facilities.

Electronic data processing equipment

Includes computers, computer peripherals, data entry devices, word processing machines, etc.

Established dwelling

A dwelling that has been completed for 12 months or more prior to the lodgement of a loan application, or has been previously occupied.

Finance lease

Refers to the leasing or hiring of tangible assets under an agreement, other than a hire purchase agreement, which substantially transfers from the lessor to the lessee all the risks and benefits incident to ownership of the asset without transferring the legal ownership.

Fixed loan facilities

Generally involve:

- a commitment for a fixed amount for a fixed period for a specific purpose;
- a schedule of repayments over a fixed period; and
- repayments which reduce the liability of the borrower but do not act to make further finance available.

Heavy trucks

Comprises all vehicles with a gross combination mass rating in excess of 3.5 tonnes, including prime movers registered without trailers.

Light trucks

Comprises vehicles constructed primarily for the carriage of goods which do not exceed 3.5 tonnes gross vehicle mass such as utilities, panel vans, trucks, cab-chassis, forward control vans and four-wheel drives used to carry goods.

Manufacturing equipment

Includes all plant and equipment used in the manufacture of goods except motor vehicles such as forklifts, work trucks and tractors.

Motor cars and station wagons

Includes cars, station wagons, four-wheel drive and forward control passenger vehicles with up to nine seats (including the driver).

GLOSSARY

Motor cycles Includes two and three wheeled motor cycles and mopeds, scooters and motor

cycles with side cars.

Newly erected dwelling A dwelling that has been completed within 12 months of the lodgement of a loan

application, and the borrower will be the first occupant.

Office machines — Includes telephone systems (including PABX equipment), facsimile machines,

cash registers, photocopiers, etc.

Purpose The purpose of the loan is that specified by the borrower. Where possible

multiple purpose loans are split and each component is reported in the appropriate purpose category. Otherwise the whole loan is classified to the major

purpose.

Refinancing For personal and commercial finance, represents a commitment to refinance an

existing loan. For secured housing finance, only those loans where the refinancing lender is not the original lender and the security is unchanged are included. The refinancing of a loan to fund a change of residence is treated as a

new lending commitment.

Revolving credit facilities Generally have the following characteristics:

 a commitment for a credit or borrowing limit is given for a specific period after which the commitment is reviewed;

 the extent of the borrowing used at any time during the period may be for any amount up to the authorised limit; and

 repayments (other than of charges and interest) made during the period reduce the extent of the borrowing used and thereby increase the amount of unused credit available up to the authorised limit. Examples include credit cards, lines of credit and approved overdrafts.

Secured credit limits Includes overdrafts, lines of credit, credit cards, etc. backed by a mortgage or

other assets owned by the borrower.

Secured housing finance All secured commitments to individuals for the construction or purchase of dwellings for owner occupation, regardless of type of security. Commitments for

housing that will be occupied by persons other than the owner(s) are excluded.

Total credit limits at end of Comprises total approved credit limits available at the end of the reference month. In principle, this can be derived by adding new and increased lending

month. In principle, this can be derived by adding new and increased lending commitments during the period less cancellations and reductions of credit limits during the period to the balance of credit limits at the end of the previous period. In practice, however, revisions and other adjustments such as the transfer

of an existing fixed credit facility will mean that such a derivation is inexact.

Wholesale finance Comprises finance for the purchase of goods by retailers and wholesalers.

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